



## 117<sup>th</sup> Annual Report & Statement of Accounts for 2023 - 2024



*"Eric's Storage"*

*Club Champion 2023 - 2024*

## President's Report June 2024

Welcome to my 10<sup>th</sup> consecutive President's report. The last decade has at times proved challenging and at others exhilarating. The last 12 months would probably not fall into either category but could be seen as a year of consolidation and preparation for the next decade and all that it has to offer.

The Club finds itself in a strong financial position and member numbers are growing on both the social and sailing side of the Club. New initiatives by management, such as the comedy nights, have been well received and there are more exciting events planned for the near future.

The Board would like to see the Club become a venue that offers more than just a space for a meal and a drink, with a spectacular view mind you, and we anticipate all sorts of different options to offer our members real value and entertainment for their enjoyment. Stay tuned!

Aside from these initiatives, the Board is also looking at the potential to expand our outdoor dining spaces whilst at the same time capturing more of our amazing view and providing all weather capabilities for both summer and winter. It has been 15 years since the previous renovation, so a bit of a facelift and upgrade to the Clubhouse won't go astray.

As always, the Club relies on its amazing staff to look after its members in our bistro and bar and thanks go to Tommi Stanbury and his team along with Ailish and his kitchen crew for providing the wonderful bar service and food on a daily basis.

Mr. Nick Stabback was appointed General Manager in October 2023 and aside from welcoming Nick into that role, I would also like to thank him for bringing such a positive vibe to Club management. Nick has been instrumental in organising things like the comedy nights, which is not something we have previously considered, and I can't wait to see what he has lined up for us next!

Working alongside Nick is the indomitable Karen Frost our Operations Manager. Karen has been with the Club for some years now and has a real understanding of what makes the Club "tick" and constantly looks at how to tweak our offerings to maximise member's enjoyment. Thank you as always Karen!

Keeping "the books" for about 15 years now is the ever present Sheelagh Prosser. What would we do without Sheelagh? Thank you for your never ending efforts looking after the Club accounts.

It goes without saying that the President also relies on his Board, and I want to take the opportunity to once again thank the Directors for another year of their tireless dedication to overseeing the Club's wellbeing.

Our partners, Zest Waterfront Venues, continue to offer exceptional experiences and backed up 2022 by once again taking out the National Award for Best Reception Venue for 2023! Well done!

To you, our members, thank you for your continued support of the Club and I hope to see you down here soon.

Sincerely yours,

Peter Tinworth  
**President**

## Commodore's Report

The Club's constitution includes the 'objects of the company', thus defining what are our objectives - our purpose. Excerpts from those objects most relevant to sailing include – encourage, promote and conduct skiff sailing, introduce young people to skiff sailing, development of life skills, provide a safe and family friendly environment and instil the importance of community engagement.

Considering these I feel confident in affirming that last season was another great success with strong participation, excellent community engagement and some good race results. Enabling sailing activities are our many wonderful volunteers who provide their time and expertise. They are the passion that brings sailing at the club to life. First and foremost amongst them is Tinny; everything he does supporting the sailing and business sides of the Club is phenomenal and we would not be enjoying such a wonderful environment without his ongoing dedication. There are many more (and apology if I miss some names) who deserve a thank you and call out: Erin Sharp (start boat and pics every Saturday); Deb Malseed and Ali Pollett (Sunday start boat – MJ's and F11's); Rob Lockhart, Neil Richardson, Paul Hargrave, Trevor Kennedy & Remy Hallett (safety and mark boats on a Saturday); Michael Malseed, Rohan Primrose, Dean Mills and Haylee Mills (junior sailing); Nicole and Bryan Hallett (the wonderful Sunday café and bbq).

To the hard-working staff of the Club, who are always accommodating to our needs, a big thank you! Finally, I would like to thank the Bendigo Bank Mosman team for their ongoing support to the Club, especially helping to fund our junior sailing program.

Skiff sailing on a Saturday has been a lot of fun with great camaraderie, excellent racing across the fleet and plenty of banter afterwards in the bar. We had excellent participation with eight of our 16's racing at the National Championships at St George Sailing Club. The newly re-introduced Port Jackson Championships saw SHEAD (Peggy, Matt and Josh) take first on handicap and NO CENTS (Natasha, Jamie and Tommy) taking second on handicap. It was also great to see many new faces and plenty of younger skiff sailors welcomed into our community.

In the 13's I would like to congratulate Avril and Warwick on PLONK CAFÉ for their dedication and great results. Unfortunately, we didn't have as many 13's on the water as we would have liked and so, to develop their skills, Avril and Warwick raced most Saturdays with the Manly fleet where they won many races. Looking ahead to the new season it will be great to welcome Avril to the 16's fleet!

Congratulations to ERIC'S STORAGE (Scott, Nathan & Alex) on winning the Club Championships and to all our other trophy winners from the season. Looking ahead it is pleasing to see a new cohort of young sailors will be stepping into the 13's this coming season and we expect some new boats and crews in the 16's as well.

Sadly, in the last year we saw the passing of some stalwarts of the Club. John Oliver – life member, past president and long-time 16's sailor and boat sponsor, and Paul "Beddo" Bedford –also a past president, life member and 16's sailor. We owe it to their memories to keep "sending it" each Saturday!

Planning is well underway for the 2024-25 season with the Club scheduled to host heats of the Manly Junior and Flying Eleven State Championships. Let's go SKIFFIES!

Mark Willson

**Commodore**

## Juniors Sailing Report

The club's ongoing commitment to our junior sailing program continues to yield impressive results, with growing participation across all classes and a strong pipeline of young talent ready to progress into skiff sailing.

Our journey begins with the Poppies program, where we introduce children aged five to nine to the joys of sailing using our fleet of sixteen club-owned boats. A huge thanks to Dean and Hayley Mills for their dedication in managing and coaching this group during the 2023/24 season. The youngest sailors were given plenty of time to familiarize themselves with different water conditions, learning essential skills such as helming, sail trim, and safe tacking and gybing. Some of these eager sailors even took on the challenge of being standby crew for the Manly Juniors, gaining valuable experience in more advanced boats and in a competitive setting. It's fantastic to see so many Poppies graduates moving up to the Manly Junior class this season.

The Manly Junior fleet saw continued growth in 2023/24, with twelve boats consistently participating each weekend. The emphasis on club racing has proven beneficial, with all participants showing marked improvement over 14-point score races and 10 club championship events. Special thanks go to Emily and Natasha Kemp, our dedicated Manly Junior coaches. Their leadership has helped cultivate the next wave of talent at our club.

The Flying Eleven fleet reached new heights this season with seven competitive boats regularly racing. We welcomed several new families who were drawn to our club's inclusive culture and robust training and racing program. A heartfelt thank you to Zoe and Tyler Dransfield, our Flying Eleven coaches, who brought professionalism and inspiration to the program. Their contributions have significantly impacted our young sailors. The Flying Elevens enjoyed a comprehensive racing schedule, including successful Wednesday evening training sessions.

Congratulations are in order for Thomas Kane and Jack Hunter on *Twiggy* for winning the Manly Junior Pointscore and for Sam Malseed and Austin Burley on *Wet n Wild* for clinching the Manly Junior Club Championship. In the Flying Eleven fleet, congratulations to Annabelle Pollett and Mo Mowday on *Snowstorm* for winning the Pointscore and to Ewan and Arielle Darlow on *Phoenix* for taking home the Club Championship.

Our sailors were well-represented at the NSW and Australian championship regattas held at RPAYC, SGSC, RQYS, HKSC, and Drummoynes SC. A special shoutout to Susie Houlihan and Sienna Brown on *Demon Duck of Doom* for winning the overall Manly Junior NSW State Championship in the Novice division.

One of the season's highlights was the Skiff Swap Day in December. Thanks to all the skiffies who contributed their time and boats, making the day a tremendous success. The excitement on the kids' faces was evident, and it undoubtedly fueled their aspirations for a future in skiff sailing at our club.

Junior sailing thrives thanks to the dedication of numerous volunteers. A big thank you to Peter 'Tinny' Tinworth for his unwavering role as Race Officer, Debbie Malseed and Alison Pollett for their tireless work in scoring, Nicole Hallett for efficiently managing the deck, and all our safety boat drivers and support crew.

Michael Malseed

**Vice Commodore (Junior Sailing Co-Ordinator)**

## Treasurers Report

Another strong financial year at the Club.

The 2023-24 Financial Year saw us continue on our financially responsible path with a profit of \$70,695, down slightly however on last year. Our offering at the Club is a discretionary spend for our members, but even in a period of high inflation and cost of living pressures, we have finished the year in a good position.

Looking at the revenue side of the ledger, we saw a decrease of 3% in total revenue. This consisted of a 9% decrease in overall beverage sales, minimised by a moderate increase in beverage sales from our members and their guests across the bar of 4%. We had a strong 7% increase from our other revenue streams including membership, rents received and sponsorship. Deck and room hires were down, but forward bookings show a return of interest coming into the warmer months.

We saw a slight decrease in our membership revenue, however with 20% of our memberships being multiyear, we have locked in a future revenue base for the next 3-5 years. This increase shows that our members see value in the Club's offering, committing to multiple years of great dining, social and entertainment experiences.

Our cash and investment position continues to show our financial stability and growth. This allows us to continue to set aside money for the Club's Future Fund. Our continued multiyear renewals will underpin this position.

Moving to the spending side of the ledger, we saw only a 1% increase in total expenses. This in a high CPI climate was a testament to General Manager Nick and Karen's efforts in bar staff and margin management. Great work also renegotiating our liquor supply contract, leading to better pricing and variety.

The President and GM continue to work with the Department of Industry – Lands to negotiate our best rent position. This has set up the new financial year well and also for the foreseeable future.

Finally a big shout out to Nick for his efforts in expanding the experiences the Club has to offer. He has worked relentlessly to provide comedy nights, live music and social dining experiences. We can look forward to many exciting nights to come this year and, off the record, I hear Katy Perry is checking dates for an intimate gig at The Spit when she returns for her tour in 2025.

Don't forget to continue to donate to the Club's sailing functions. We continue to attract junior sailors to our programs, and with ongoing donations, can ensure a top class offering of equipment, training and support.

With a neutral Southern Oscillation Index, the Bureau of Meteorology is predicting above average daytime and nighttime temperatures, so why not bring a few friends down to the Club to help stay cool. You will not only get a great experience with friendly staff, great food and beverage options, but you also get the warm feeling that you are supporting one of the oldest sailing clubs in Sydney, ensuring we will be around for the next hundred plus years.

Phil Ramsay

**Treasurer**

# **The Middle Harbour 16ft Skiff Sailing Club**

**ABN 68 000 537 057**

## **The Financial Reports**

**For the year ended June 30, 2024**

*Meagher Howard &  
Wright  
Level 8  
35 Spring Street  
BONDI JUNCTION  
NSW 2022  
Phone: (02) 9387 8988*

## REPORT OF THE DIRECTORS

The Directors present their report together with financial report of The Middle Harbour 16ft Skiff Club for the year ended 30 June 2024 and the auditor's report thereon.

### **DIRECTORS AND INFORMATION ON DIRECTORS:**

The names of the Directors of the Club at any time during or since the end of the financial year are:

| <b>DIRECTORS</b>            | <b>POSITION</b> | <b>OCCUPATION</b>   | <b>BOARD</b> |          |
|-----------------------------|-----------------|---------------------|--------------|----------|
|                             |                 |                     | <b>A</b>     | <b>B</b> |
| P Tinworth                  | President       | Company Director    | 11           | 11       |
| N Stabback (resigned 10/23) | Commodore       |                     | 3            | 3        |
| M Willson                   | Commodore       | Retired             | 9            | 11       |
| R Lockhart (resigned 10/23) | Treasurer       | Bank Manager        | 3            | 3        |
| P Ramsay                    | Treasurer       | Electrical Engineer | 11           | 11       |
| A Kemp                      | Director        |                     | 10           | 11       |
| N Edwards                   | Director        |                     | 10           | 11       |
| M Stanbury                  | Director        | Engineer            | 11           | 11       |
| M Malseed (joined 10/23)    | Director        |                     | 7            | 8        |
| E Sharp (joined 10/23)      | Director        |                     | 8            | 8        |

***A = Number of meetings attended***

***B = Number of meetings held whilst Director in office,***

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### **Activities:**

The principal activities of the Club during the financial year were conducting of sailing races. The club also operate recreational activities and operating a Licensed club.

### **Results:**

The net result of operations after applicable income tax expense and abnormal items was a profit of \$70,695 compared to year end 2023, of \$80,708.

### **Membership:**

The Club is a Company limited by guarantee and without a share capital. The number of members as at 30 June 2024 was 1,390 in total, of which 136 were sailing members. Of those 136 Sailing Members there were 56 Junior sailors.

### **DIRECTORS' INTEREST IN CONTRACTS WITH THE COMPANY AND BENEFITS:**

Neither during nor since the financial year has a Director received or become entitled to receive a benefit because of a contract that the Director, or firm of which the Director is a member, or an entity in which the Director has a substantial financial interest, has made during that, or any other, financial year with the Club, or an entity that the Club controlled, or a body corporate that was related to the Club, when the contract was made or when the Director received or became entitled to receive.

## REPORT OF THE DIRECTORS

### EVENTS SUBSEQUENT TO BALANCE DATE:

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material or unusual nature likely, in the opinion of the Directors of the Club to affect significantly:

- a) The operations of the Club
- b) The results of those operations; or
- c) The state of affairs of the Club, in the future financial years.

### INDEMNIFICATION AND INSURANCE OF OFFICERS:

The Club has provided for and paid a premium during the year for Directors and Officers liability insurance. The insurance is in respect of legal liability for damages and legal costs arising from claims made by reason of any omissions or acts (other than dishonesty) by them, whilst acting in their individual or collective capacity as Directors or Officers of the Club.

The Directors have not included details of the nature of the liability covered or the amount of the premium paid in respect of the Directors' and Officers' liability and legal expenses contract as such disclosure is prohibited under the terms of the contract.

ON BEHALF OF THE BOARD  
and in accordance with its resolution



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Peter Tinworth  
President

Phil Ramsay  
Treasurer

Dated at                                  this                  4th day of October    2024.



## STATEMENT BY DIRECTORS

The Directors have determined that the Club is not a reporting entity. The Directors have determined that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the accounts.

In the opinion of the Directors of the Club:

- 1) (a) The Statement of Financial Performance gives a true and fair view of the Profit of the Club for the financial year; and
- (b) The Statement of Financial Position gives a true and fair view of the state of affairs of the company as at the end of the financial year.
- (c) There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This statement is made in accordance with a resolution of the Board of Directors' and is signed for and on behalf of the Directors by:



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Peter Tinworth  
President



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Phil Ramsay  
Treasurer

Dated at this 4th day of October 2024.

**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 JUNE 2024**

|   | NOTE | 2024<br>\$  | 2023<br>\$  |
|---|------|-------------|-------------|
| Revenues from Ordinary Activities   | 9    | 1,634,934   | 1,682,631   |
| Changes in Inventories of Finished Goods and Work in Progress   |      | (6,322)     | 35,293      |
| Raw Materials and Consumables Used  |      | (403,355)   | (458,853)   |
| Depreciation and Impairment Expenses  |      | (28,212)    | (22,866)    |
| Other Expenses from Ordinary Activities   |      | (1,126,350) | (1,155,497) |
| Profit /(Loss) from Ordinary Activities Before Income Tax Expense   |      | 70,695      | 80,708      |
| Income Tax Expense Relating to Ordinary Activities  |      | -           | -           |
| <b>Net Profit/(Loss) from Ordinary Activities after Income Tax Expense Attributable to Members of the Company</b> |      | 70,695      | 80,708      |

**BALANCE SHEET  
FOR THE YEAR ENDED 30 JUNE 2024**

|                                  |      | <b>2024</b>      | <b>2023</b>      |
|----------------------------------|------|------------------|------------------|
|                                  | NOTE | \$               | \$               |
| <b>CURRENT ASSETS</b>            |      |                  |                  |
| Cash                             | 8    | 508,916          | 624,876          |
| Receivables & Other Assets       |      | 104,753          | 64,743           |
| Inventory                        |      | 43,318           | 36,995           |
| <b>TOTAL CURRENT ASSETS</b>      | 2    | <u>656,987</u>   | <u>726,614</u>   |
| <b>NON-CURRENT ASSETS</b>        |      |                  |                  |
| Property, Plant and Equipment    | 3/6  | 303,106          | 283,600          |
| Investment (at cost)             |      | 301,051          | 196,579          |
| <b>TOTAL NON-CURRENT ASSETS</b>  |      | <u>604,157</u>   | <u>480,179</u>   |
| <b>TOTAL ASSETS</b>              |      | <u>1,261,144</u> | <u>1,206,793</u> |
| <b>CURRENT LIABILITIES</b>       |      |                  |                  |
| Payables                         | 4    | 244,279          | 259,727          |
| Provisions                       | 5    | 15,982           | 16,878           |
| <b>TOTAL CURRENT LIABILITIES</b> |      | <u>260,261</u>   | <u>276,605</u>   |
| <b>TOTAL LIABILITIES</b>         |      | <u>260,261</u>   | <u>276,605</u>   |
| <b>NET ASSETS</b>                |      | <u>1,000,883</u> | <u>930,188</u>   |
| <b>EQUITY</b>                    |      |                  |                  |
| Accumulated Profit               |      | 1,000,883        | 930,188          |
| <b>TOTAL EQUITY</b>              |      | <u>1,000,883</u> | <u>930,188</u>   |

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 JUNE 2024**

|                                       | <b>Retained<br/>Earnings</b> | <b>Reserves</b> | <b>Total</b>     |
|---------------------------------------|------------------------------|-----------------|------------------|
|                                       | \$                           | \$              | \$               |
| <b>Balance as at 1 July 2022</b>      | 849,480                      |                 | 849,480          |
| Profit/(Loss) attributable to members | 80,708                       |                 | 80,708           |
| <b>Balance as at 30 June 2023</b>     | 930,188                      |                 | 930,188          |
| Profit/(Loss) attributable to members | <u>70,695</u>                |                 | <u>70,695</u>    |
| <b>Balance as at 30 June 2024</b>     | <u>1,000,883</u>             |                 | <u>1,000,883</u> |

**STATEMENT OF CASH FLOWS  
 FOR THE YEAR ENDED 30 JUNE 2024**

|  |      | <b>2024</b> | <b>2023</b> |
|--|------|-------------|-------------|
|  | NOTE | \$          | \$          |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |      |             |             |
| Receipts from operations                     |      | 1,382,687   | 1,511,032   |
| Payments to Suppliers and Employees          |      | (1,564,374) | (1,564,947) |
| Interest Received                            |      | 13,634      | 5,781       |
| Rent Received                                |      | 204,431     | 169,810     |
| <b>Net Cash used in Operating Activities</b> | 8    | 36,378      | 121,676     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |      |             |             |
| Payment for Plant & Equipment                |      | (47,866)    | (45,148)    |
| Disposal of Plant & Equipment                |      | -           | 1,445       |
| Payment for investment                       |      | (104,472)   | -           |
| <b>Net Cash used in Investing Activities</b> |      | (152,338)   | (43,703)    |
| <b>Net Increase (Decrease) in Cash Held</b>  |      | (115,960)   | 77,973      |
| Cash at Beginning of Year                    |      | 624,876     | 546,903     |
| <b>Cash at the End of Year</b>               | 8    | 508,916     | 624,876     |

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

These financial statements and notes represent those of The Middle Harbour 16ft Skiff Sailing Club.

### Note 1 Statement of Significant Accounting Policies

#### Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Act 2001.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### (a) Income Tax

The Club is a tax exempt body

#### (b) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of manufactured products includes direct materials, direct labour and an appropriate portion of variable and fixed overheads. Overheads are applied on the basis of normal operating capacity. Costs are assigned on the basis of weighted average costs.

#### (c) Property, Plant & Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

#### Plant & Equipment

Plant and equipment are measured on the cost basis. The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

The cost of fixed assets constructed within the entity includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

The depreciation rates used for each class of depreciable assets are:

| Class of Fixed Asset   | Depreciation Rate |
|------------------------|-------------------|
| Leasehold improvements | 5%                |
| Plant & equipment      | 10-50%            |
| Office furniture       | 10-40%            |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

### (d) **Investments**

Financial assets are recognised when the club becomes a party to the contractual provisions to the instrument. This is equivalent to the date that the Club commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted). Financial assets are initially measured at fair value plus transaction costs

### (e) **Impairment of Assets**

At each reporting date, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### (f) **Employee Benefits**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows.

### (g) **Provisions**

Provisions are recognised when the entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

### (h) **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

### (i) **Revenue and Other Income**

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

### **(j) Goods & Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a net basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### **(k) Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year. Similarly comparatives have been adjusted where current year accounting policies have changed.



**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2024**

|  | <b>2024</b>    | <b>2023</b>    |
|--|----------------|----------------|
|  | \$             | \$             |
| <b>Note 2 Current Assets</b>                 |                |                |
| Cash in Hand                                 | 7,170          | 8,403          |
| Cash at Bank                                 | 229,306        | 357,666        |
| Cash on Deposit                              | 272,440        | 258,807        |
| Other Debtors & Prepayments                  | 85,171         | 43,480         |
| GST on acquisitions                          | 19,582         | 21,263         |
| Inventories                                  | 43,318         | 36,995         |
|  | <u>656,987</u> | <u>726,614</u> |
| <b>Note 3 Property Plant &amp; Equipment</b> |                |                |
| Leasehold Improvements                       | 306,480        | 273,059        |
| Less Prov'n for Depreciation                 | (104,766)      | (97,287)       |
|  | <u>201,714</u> | <u>175,772</u> |
| Office Equipment at cost                     | 20,901         | 21,721         |
| Less Prov'n for Depreciation                 | (15,981)       | (15,476)       |
|  | <u>4,920</u>   | <u>6,245</u>   |
| Plant & Equipment at cost                    | 225,817        | 219,322        |
| Less Prov'n for Depreciation                 | (129,345)      | (117,739)      |
|  | <u>96,472</u>  | <u>101,583</u> |
| <b>Note 4 Creditors &amp; Borrowings</b>     |                |                |
| Trade Creditors                              | 97,290         | 104,985        |
| Other Creditors                              | -              | 9,878          |
| GST on supplies                              | 41,005         | 37,116         |
| Rent in Advance                              | 60,526         | 57,960         |
| Subs in Advance                              | 45,937         | 49,788         |
|  | <u>244,279</u> | <u>259,727</u> |
| <b>Note 5 Provisions</b>                     |                |                |
| Provision for Audit Fees                     | 4,200          | 4,000          |
| Annual Leave                                 | 11,782         | 12,878         |
|  | <u>15,982</u>  | <u>16,878</u>  |

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

|  | 2024<br>\$ | 2023<br>\$ |
|--|------------|------------|
| <b>Note 6 Reconciliations</b>  |            |            |
| Reconciliations of the carrying amounts for each class of Property, Plant and Equipment are set out below: |            |            |
| <b>Plant &amp; Equipment</b>   |            |            |
| Carrying amount at beginning of year   | 101,583    | 90,963     |
| Additions  | 14,445     | 35,485     |
| Depreciation/Impairment/Transfers  | (19,556)   | (15,793)   |
| Transfers/disposals  | -          | (9,072)    |
| Carrying amount at end of year   | 96,472     | 101,583    |
| <b>Office Equipment</b>  |            |            |
| Carrying amount at beginning of year   | 6,245      | 5,083      |
| Additions  | -          | 2,482      |
| Depreciation/Impairment  | (1,195)    | (547)      |
| Transfers/write offs   | (130)      | (773)      |
| Carrying amount for the end of the year  | 4,920      | 6,245      |
| <b>Leasehold Improvements</b>  |            |            |
| Carrying amount at beginning of the year   | 175,772    | 165,272    |
| Additions  | 33,421     | 17,026     |
| Depreciation/Impairment  | (7,461)    | (6,526)    |
| Transfers  | -          | -          |
|  | 201,714    | 175,772    |
| <b>Note 7 Auditors Remuneration</b>  |            |            |
| Total amounts received and due and receivable by the Auditors of the company for:                          |            |            |
| Audit of Accounts  | 4,200      | 4,000      |
| <b>Note 8 Reconciliation of Cash</b>   |            |            |
| Cash in Hand   | 7,170      | 8,403      |
| Cash at Bank/(Overdraft)   | 229,306    | 357,666    |
| Cash on Deposit  | 272,440    | 258,807    |
| CASH AT THE END OF THE YEAR  | 508,916    | 624,876    |

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

| <b>Reconciliation of net cash provided by<br/>Operating activities</b> | <b>2024</b>          | <b>2023</b>           |
|--|----------------------|-----------------------|
|  | <b>\$</b>            | <b>\$</b>             |
| Operating profit after income tax                                      | 70,695               | 80,708                |
| Depreciation/Impairment  | 28,212               | 22,866                |
| Less profit on disposal of assets                                      | -                    | -                     |
| (Profit)/loss on disposal of assets                                    | 148                  | (1,155)               |
|  | <u>99,055</u>        | <u>102,419</u>        |
| Decrease(increase) in receivable                                       | (40,010)             | 3,992                 |
| Decrease(increase) in inventory  | (6,323)              | 35,294                |
| Increase(decrease) in trade creditors                                  | (7,695)              | (820)                 |
| Increase(decrease) in other<br>expenses payable                        | (7,753)              | (23,247)              |
| Increase(decrease) in provisions                                       | (896)                | 4,038                 |
|  | <u>36,378</u>        | <u>121,676</u>        |
| <b>NET CASH PROVIDED/(USED) BY OPERATING<br/>ACTIVITIES</b>            | <u><u>36,378</u></u> | <u><u>121,676</u></u> |

### **Note 9 Operating Revenue**

Included in the operating results of the company are the following items of gross revenue.

#### **Sales Revenue**

|     |           |           |
|-----|-----------|-----------|
| Bar | 1,077,833 | 1,162,834 |
|-----|-----------|-----------|

#### **Other Revenue**

|                          |                         |                         |
|--------------------------|-------------------------|-------------------------|
| Membership Subscriptions | 124,443                 | 127,287                 |
| Sponsorship              | 72,201                  | 27,163                  |
| Investment income        | 18,099                  | 7,585                   |
| Rents Received           | 138,863                 | 111,794                 |
| Sailing Income           | 33,478                  | 30,489                  |
| Shed Rent                | 66,853                  | 58,016                  |
| Sundry Income            | 21,871                  | 16,880                  |
| Paddleboard              | 38,202                  | 32,500                  |
| Deck & Room Hire         | 40,946                  | 68,219                  |
| Donations                | 1,145                   | 14,861                  |
| Government Subsidy       | 1,000                   | 25,000                  |
| <b>TOTAL REVENUE</b>     | <u><u>1,634,934</u></u> | <u><u>1,682,628</u></u> |

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2024**

|                                | <b>2024</b>           | <b>2023</b>           |
|--------------------------------|-----------------------|-----------------------|
|                                | <b>\$</b>             | <b>\$</b>             |
| <b>Note 10</b>                 |                       |                       |
| <b>Trading Account</b>         |                       |                       |
| <b>Bar Trading Account</b>     |                       |                       |
| Sales                          | 1,077,833             | 1,162,834             |
| <b>Less Cost of Sales</b>      |                       |                       |
| Opening Finished Goods         | 36,995                | 72,289                |
| Purchases                      | 409,678               | 423,561               |
| Closed Finished Goods          | (43,318)              | (36,995)              |
|                                | <u>403,355</u>        | <u>458,855</u>        |
| <b>Direct Expenses</b>         |                       |                       |
| Bar Expenses                   | 3,144                 | 5,402                 |
| Bar Wages                      | 284,742               | 271,440               |
|                                | <u>287,886</u>        | <u>276,842</u>        |
| <b>Profit from Bar Trading</b> | <u>386,592</u>        | <u>427,137</u>        |
| <b>TOTAL TRADING PROFIT</b>    | <u><u>386,592</u></u> | <u><u>427,137</u></u> |

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2024

|                              | Note | 2024    | 2023    |
|------------------------------|------|---------|---------|
|                              |      | \$      | \$      |
| <b>INCOME</b>                |      |         |         |
| Gross Profit Trading         | 10   | 386,592 | 427,137 |
| Other Revenue                | 9    | 557,101 | 519,796 |
|                              |      | 943,693 | 946,933 |
| <b>EXPENSES</b>              |      |         |         |
| Accountancy & Audit          |      | 7,300   | 7,150   |
| Advertising & Promotion      |      | 5,595   | 1,977   |
| Bank Charges & Merchant Fees |      | 20,304  | 19,441  |
| Legal Fees                   |      | 7,637   | -       |
| Computer Expenses            |      | 2,442   | 1,920   |
| Depreciation & Impairment    |      | 28,212  | 22,866  |
| Club Development             |      | 25,523  | -       |
| Electricity & Gas            |      | 100,559 | 97,933  |
| General Expenses             |      | 1,590   | 1,464   |
| Insurance                    |      | 60,050  | 61,361  |
| Licences & Registrations     |      | 750     | 742     |
| Management Fee               |      | 110,854 | 210,658 |
| Membership Commission        |      | -       | 1,093   |
| Postage                      |      | 24      | 4       |
| Printing & Stationery        |      | 1,405   | 1,249   |
| Rates & Land Taxes           |      | 13,033  | 12,490  |
| Rent                         |      | 166,463 | 160,559 |
| Repairs & Maintenance        |      | 9,728   | 3,685   |
| Sailing Expenses             |      | 142,313 | 135,993 |
| Other Employment Expenses    |      | 1,584   | 1,077   |
| Subscriptions                |      | 11,731  | 8,265   |
| Superannuation               |      | 51,747  | 46,498  |
| Telephone                    |      | 3,657   | 3,669   |
| Annual Leave Prov.           |      | 4,911   | 11,678  |

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2024**

|                                | <b>2024</b>      | <b>2023</b>    |
|--------------------------------|------------------|----------------|
|                                | <b>\$</b>        | <b>\$</b>      |
| Wages                          | 198,329          | 163,763        |
| Loss on Disposal of Assets     | 148              | -              |
| Website                        | 9,847            | -              |
| Workers Compensation           | 14,274           | 12,793         |
| <b>TOTAL EXPENSES</b>          | <b>1,000,010</b> | <b>988,328</b> |
| Less Expenses recovered        | (127,012)        | (122,103)      |
| <b>NET TOTAL EXPENSES</b>      | <b>872,998</b>   | <b>866,225</b> |
| <b>OPERATING PROFIT/(LOSS)</b> | <b>70,695</b>    | <b>80,708</b>  |
| Retained Profits (Opening)     | 930,188          | 849,480        |
| <b>RETAINED PROFITS</b>        | <b>1,000,883</b> | <b>930,188</b> |

**NOTE 11 – ADDITIONAL COMPANY INFORMATION**

*Principal Registered Office*

The Spit  
MOSMAN NSW 2088

*Principal Place of Business*

The Spit  
MOSMAN NSW 2088

**MEAGHER, HOWARD & WRIGHT**  
CERTIFIED PRACTISING ACCOUNTANTS  
ABN 42 664 097 441

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Level 8 / 35 Spring Street  
BONDI JUNCTION NSW 2022

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## **AUDIT REPORT TO THE MEMBERS OF MIDDLE HARBOUR SKIFF CLUB ABN. 68 000 537 057**

We have audited the accompanying financial report of Middle Harbour 16ft Skiff Sailing Club which comprises the statement of financial position as at 30 June 2024, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory notes and the directors' declaration of the company at the year's end or from time to time during the financial year.

### *Directors' Responsibility for the Financial Report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determined this necessary to enable the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Independence*

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Middle Harbour 16Ft Skiff Sailing Club on 30 June 2024 would be in the same terms if provided to the directors as at the date of this auditor's report.

*Auditor's Opinion*

In our opinion:

- a. the financial report of Middle Harbour 16Ft Skiff Sailing Club is in accordance with the Corporations Act 2001, including:
  - i. giving a true and fair view of the company's financial position as at 30 June 2024 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001;
- b. the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Name of Firm: Meagher Howard & Wright  
Certified Practising Accountants



Name of Partner: \_\_\_\_\_  
K J Wright  
Registered Company Auditor

Address: Suite 806, 35 Spring Street Bondi Junction NSW 2022

Dated this 4 day of October 2024



**MEAGHER, HOWARD & WRIGHT**  
CERTIFIED PRACTISING ACCOUNTANTS  
ABN 42 664 097 441

Ken WRIGHT J.P. M.Com. F.CPA  
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enquiry@mhw.net.au

**AUDITOR'S INDEPENDENCE DECLARATION  
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001**

**TO THE DIRECTORS OF MIDDLE HARBOUR 16 SKIFF SAILING CLUB  
ABN: 68 000 537 057**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2024 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.



---

K J Wright FCPA  
Partner  
Meagher, Howard & Wright  
Certified Practising Accountants  
Suite 806  
Level 8, 35 Spring Street  
Bondi Junction NSW 2022

Dated: 4/10/2024